LENDING POLICY SUMMARY SHEET

*** FOR INTERMEDIARY USE ONLY ***



| | BTL | RESIDENTIAL | HOLIDAY LET |
|---|--|--|---|
| Min Term | 5 Years | 5 Years | 5 Years |
| Max Term | 25 Years | 35 Years | 25 Years |
| Min Ownership* (Before remortgage) | | 6 months (unless inherited) | |
| Max LTV | 70% | 90% | 70% |
| Min Income | £20,000 | N/A | £30,000 |
| Min PP / Value | £70,000 (£125k in London) | | |
| Max Loan (subject to LTV limits) | £500,000 | £750,000 | £500,000 |
| Max Age | No Max | | |
| Lending Area | England, Wales & mainland Scotland (for Scottish Isles - refer) | | |
| Repayment Method | IO or C&I | IO (max 50% LTV) or C&I | IO or C&I |
| Guarantor / Joint Borr, Sole Proprietor | Acceptable | Acceptable | Not acceptable |
| Affordability Assessment | Assessed through Society's own Buy to Let calculator. ICR: 130% (BRT) / 150% (HRT) | Assessed through Society's own affordability model. | Assessed through Society's own Holiday Let calculator. Income derived via Air BnB will be considered and assessed upon an individua basis. |
| Higher Lending Charge / MIG | Not applicable. | Yes - from 80% LTV, subject to terms. Paid by Society up to max of £1,500. | Not applicable. |
| Lending in Retirement | If only rental income used to assess affordability - no impact. If top slicing of personal income involved, assessed in conjunction with residential policy. | Max 70% LTV. Assessment of ongoing ability to service the loan, in the event of the demise of one party to the mortgage during the term, will be undertaken. | If only holiday rental income used to assess affordability no impact. If top slicing of personal income involved, assessed conjunction with residential policy. |
| Lending into Retirement | If only rental income used to assess affordability - no impact. If top slicing of personal income involved, assessed in conjunction with residential policy. | Max 75% LTV. Secondary affordability assessment conducted, to assess position upon retirement. Assessment of ongoing ability to service the loan, in the event of the demise of one party to the mortgage during the term, will be undertaken. | If only holiday rental income used to assess affordability no impact. If top slicing of personal income involved, assessed conjunction with residential policy. |
| JK EXPAT Acceptable | Yes - subject to criteria | | |
| Leasehold | The unexpired lease must have a minimum of 60 years at expiry of the mortgage term, subject to a minimum unexpired term of 85 years upon application. | | |
| Credit History | | | |
| Reference Agency | Equifax | | |
| CCJs / Defaults | <80% LTV, up to £500 in total, and satisfied - Acceptable. >80% LTV or £500+ in total - REFER | | |
| Late Payments | <80% LTV, up to 3 late status 1s, or status 2 - Acceptable. >80% LTV or 3+ late payments - REFER | | |
| Bankruptcy / IVA | <75% LTV, discharged 6yrs+ ago - Acceptable. >75% LTV or discharged less than 6yrs+ ago - REFER | | |
| Arrears | >80% LTV & arrears within last 24mths - Unacceptable. <80% LTV & within 24mths - REFER | | |

The Society offers a range of 'Special Situations' products, designed to support borrowers who may have experienced credit issues in the past. Should your client not qualify for a product from our main range, we might offer you a product from our Special Situations range as an alternative. PLEASE NOTE: The Society will <u>not</u> lend to borrowers who would be defined as 'credit impaired' as per the FCA definition.

DID YOU KNOW?

Residential applications can be submitted via our Broker portal, Penrith Mortgage Hub. Registration is easy! Check out our website for more info: https://www.penrithbs.co.uk/Intermediaries/

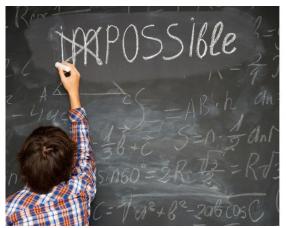
Valuation Fees

The scale of fees shown below gives an indication of the valuation costs applicable, depending on the purchase price or valuation of a property.

| Purchase Price / Valuation | Mortgage Valuation Fee | Combined RICS Homebuyers Report & Mortgage Valuation Fee |
|-------------------------------|---------------------------|--|
| Up to £60,000 | £190 | £330 |
| 60,001 – 75,000 | £190 | £360 |
| 75,001 – 100,000 | £190 | £390 |
| 100,001 – 150,000 | £210 | £425 |
| 150,001 - 200,000 | £220 | £475 |
| 200,001 - 250,000 | £235 | £530 |
| 250,001 - 300,000 | £250 | £550 |
| 300,001 - 350,000 | £275 | £600 |
| 350,001-400,000 | £280 | £625 |
| 400,001 - 500,000 | £350 | £720 |
| 500,001 - 600,000 | £490 | £840 |
| 600,001 - 700,000 | £600 | £960 |
| 700,001 - 800,000 | £700 | £1080 |
| 800,001 – 900,000 | £775 | £1200 |
| 900,001 - 1,000,000 | £850 | £1320 |
| | | |

All fees include VAT and travelling expenses. Building Survey fees by negotiation with the Valuer.

Older clients? Mortgage term ending? Have you considered a 'Retirement Interest Only' mortgage? **2** Call us to find out more!





- NO MAX AGE
- RETIREMENT INTEREST ONLY
- FTB LANDLORDS
- JOINT BORROWER / SOLE PROPRIETOR
- GUARANTOR
- NO LTI CAP
- MULTIPLE PROPERTIES ON TITLE
- AGRICULTURAL RESTRICTIONS
- HOLIDAY LET

| BTL (Additional Guida | nce) | | |
|---|--|--|--|
| Further detail on BTL cri | teria: | | |
| Consumer BTL | Acceptable | | |
| Guarantor | Acceptable | | |
| Regulated | Acceptable | | |
| First Time Buyer BTL | Acceptable | | |
| First Time Landlord BTL | Acceptable | | |
| Top Slicing | Acceptable | | |
| Holiday Let | Acceptable | | |
| UK Expat Landlord | Acceptable | | |
| НМО | Not Acceptable | | |
| Portfolio Landlords | Not Acceptable | | |
| Ltd Company | Not Acceptable | | |
| NEW BUILD | Acceptable | | |
| Houses | 90% LTV Max | | |
| Flats | 70% LTV Max | | |
| Acceptable Income (Additional Guidance) | | | |
| Further detail on evidencing income: | | | |
| Basic Salary / Pension | 100% | | |
| Regular Overtime | 50% | | |
| Guaranteed Overtime | 100% | | |
| Bonus | 50% (if regular) | | |
| WFTC / CTC / CB | Acceptable - with at least 5 years remaining. | | |
| Maintenance | Acceptable - with at least 5 years remaining. If not court ordered, refer. | | |
| 2nd Job | 100% (if employed 12mths+) | | |
| Rental Income | Acceptable | | |
| Self-employed | Min 2 years A/Cs - if less, refer. | | |
| CIS Vouchers | Min 2 years A/Cs or SA302s - if less, refer. | | |
| Contractors | Acceptable - refer | | |
| Foreign Income | Acceptable - refer | | |
| Foster Income | Acceptable | | |

PROC FEE INFO - Payable within 14 days of completion: 0.35–0.38% (max £1500) - Applications 0.20% (max £750) - Product Transfers

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